

Federal Grants Pre-Award Training

Provider:

The Ferguson Group

Date:

February 15, 2022

Time:

12:30 p.m – 5:00 pm

Pacific time

Length:

1 day

Platform:

Online

Capacity:

Min. 15 Attendees; no maximum

Pricing:

\$70

SCPPA MEMBER RATE (per attendee based on 100 participants)

(NOTE: the actual cost will be based on the final number of attendees and billed directly to the respective utilities. SCPPA Members do not need to make any payments online.)

Course Description

In November 2021, President Joe Biden signed into law the \$1.2 trillion Infrastructure Investment and Jobs Act (IIJA), which provides historic investment across multiple infrastructure sectors. IIJA includes funding for both *new* and *existing* programs that will be disbursed over the next five years through formula funding and competitive grants. Grant experts at The Ferguson Group LLC (TFG) will provide an introduction into the federal grants landscape, help participants understand how to take a project from conception to submission, and cover everything in between. The extensive workshop will cover everything from grant fundamentals including required registrations, grant identification, and writing, to a deep dive into how to prepare projects for funding, improve past applications, and engage project partners. TFG professionals have decades of grant experience and have helped clients secure nearly \$1 billion in competitive federal, state, and foundation funding since 2015.

Course Topics

1. Get Registered – Grant Basics
2. Get Prepared – Grant Research and Project Prioritization
3. Get Writing – Common Elements in Grant Applications
4. Overview of Funding Opportunities Available

Meet the Instructors



Kristi More

MANAGING PARTNER FOR STRATEGIC DEVELOPMENT

Kristi More joined TFG in 2000 and specializes in transportation, water, economic and rural development, law enforcement, and federal funding for local governments.

Kristi primarily works on behalf of local governments and public agencies in the Western United States. Since joining TFG, Kristi has concentrated on expanding the firm's services to small, rural areas. Kristi also does extensive work on behalf of suburban and urban communities. During her career at TFG, she has helped her clients secure hundreds of millions of dollars in federal funding, authorizations, and loan authority for projects related to 911 Dispatch Centers, local library upgrades, sewer and storm drain rehabilitation, economic development, drug-endangered children programs, local and regional transportation and transit infrastructure, drinking and waste water treatment, flood infrastructure, and regional interoperable communications.



Heidi Schott

DIRECTOR OF GRANT SERVICES

Heidi Schott is Director of Grant Services at TFG. In this role, she helps our public agency and non-profit clients develop a comprehensive strategy for successful grant seeking. Services range from research and project development to the successful submittal of an application to the funding agency. Heidi works collaboratively with clients to identify and prioritize organizational needs, align priorities with external funding opportunities, develop opportunity appropriate to project or program plans, and facilitate the grant writing process to ensure competitive submissions.



Wyatt Fritz

RESEARCH ASSISTANT

Wyatt Fritz is a Research Assistant at The Ferguson Group where he spends much of his time working with the Grant Services team. Wyatt specializes in researching funding opportunities provided by state, federal, and foundational sources on behalf of TFG's clients. He has a particular focus on environmental grants, with an emphasis on renewable energy.

Prior to joining The Ferguson Group, Wyatt interned on Capitol Hill for Congressman Jared Golden (D-ME) and as a college student, participated in Congressman Jamie Raskin's (D-MD) Democracy Summer Program. He also has taken part in multiple grassroots and political campaigns at the local, congressional, gubernatorial, and presidential levels both in Maine and in the Washington, D.C. area. Wyatt graduated with a Bachelor of Arts degree in Government and Environmental Science from Colby College. Wyatt is based in Washington D.C.